



## ***TODCO Introduces Changes, Improvements and Upgrades to Our Business***

### **TODCO welcomed two key members to our leadership team in February**

TODCO brought on our newly named Division President, Joe Owen in February. Joe joins us with over 25 years of manufacturing experience and has a proven and successful track record of delivering quality and value-added to customers. He spent the last 14 years in various leadership roles including VP of Supply Chain and Group President of a \$190M business unit at Columbus McKinnon Corporation.

Chris Oehler joined TODCO as Plant Manager for the Marion Plant in February as well. He is responsible for all plant operations focusing on operational excellence through continuous quality improvement and lean principles. Chris comes to us after 17 years with Shiloh Industries where his experience included Director of Global Purchasing, Plant/Operations Manager and Quality Engineer.

TODCO is making significant investments in initiatives and personnel to ensure our continuous improvement.

### **Two longtime employees have new responsibilities**

Scott Blackford has been named Sr. VP, Sales and Marketing and Skip Phillips named VP, Customer Service and Key Accounts. TODCO is proud of our longstanding commitment to servicing our customers.

### **Customer Initiatives**

***TODCO's objective is to manufacture customer-focused quality products for our customers, delivered on-time with excellent customer care.*** First, we have applied a disciplined approach and made significant changes to our scheduling techniques that will allow us to better manage customer requirements and improve our performance to committed delivery dates. Second, we have focused quality control resources on the shop-floor to ensure our product meets your requirements. Third, we are adding resources and making improvements to our Customer Service group.

### **We will implement an Oracle ERP System early this summer**

Overhead Door Corporation, our parent company, has invested in an initiative to implement a state-of-the-art Oracle ERP system, with a go-live date for certain business units early in the summer of 2013. All divisions will eventually be on-line with TODCO being one of the first to implement in Phase I. Oracle offers the broadest and deepest range of ERP solutions, addressing all key business functions including human resources, manufacturing, financial management, business intelligence, and supply chain management. This will enable us to integrate all our organizational data into one comprehensive environment to streamline operations and improve decision-making with real-time data. The objective is to establish a ***unified and consistent way of conducting business***: design, develop, and implement ***common processes and technologies*** to support the future of ours and our customer's business.

The Genuine. The Original.

